



A N D A L U C I A

The Future of Investment Starts Here

AZCATEC
TECNOLOGIA E INGENIERIA

ASSOCIATE FIRM FOR LEGAL & TAX
SERVICES


ANDERSEN®

THE GATEWAY TO GLOBAL INVESTMENT

Andalusia is one of the regions with the greatest growth potential in Europe. Its strategic location, highly skilled talent, and expanding economy make it an ideal destination for international investment.

With world-class infrastructure, tax incentives, and an innovative ecosystem in key sectors, it offers a competitive and dynamic environment for companies from all over the world.

POPULATION

+8.4 million inhabitants

REGIONAL GDP

+170 billion euros

STRATEGIC SECTORS

Renewable energy, agribusiness, biotechnology, aerospace, tourism, and digital economy.

COMPETITIVE COSTS

Skilled labor with lower operating costs compared to other European regions.

INVESTMENT OPPORTUNITIES



ESSENTIAL CONNECTION BETWEEN TRADE ROUTES

Mediterranean and Atlantic, gateway to Africa, America, and Europe.



WITH A POPULATION OF OVER 8 MILLION INHABITANTS.

With demographic characteristics similar to those of countries like Sweden, Austria, and Switzerland.



A COMPREHENSIVE NETWORK OF SCIENCE, TECHNOLOGY, AND INNOVATION.

The drive of European policies and the higher level of subsidies and grants.

AIRPORTS, TRAINS, HIGHWAYS, COMMERCIAL PORTS.
Highlighting the busiest container port in the Mediterranean.

WORLD-CLASS COMMUNICATION INFRASTRUCTURE.
Spain ranks third in the world, only behind Japan and South Korea.

AT THE FOREFRONT OF ENERGY POLICY.
Based on social awareness, sustainability, and the transition to green and digital energy.



5

INTERNATIONAL AIRPORTS.



10

COMMERCIAL PORTS.



10.179

KILOMETERS OF HIGHWAYS.



2.350

KILOMETERS OF RAILWAY.



13

UNIVERSITIES



700

TRAINING CENTERS.



26

ENGINEERING SPECIALTIES.



30.000

R&D RESEARCHERS.

A STRATEGIC AND ATTRACTIVE LOCATION.

STRATEGIC LOCATION AND GLOBAL CONNECTIVITY.



Gateway to **Europe, Africa, and America**: Its geographic location allows it to be a commercial link between continents.

World-class infrastructure with high-capacity ports such as **Algeciras, Seville, and Malaga**, international airports, and an extensive high-speed rail network.

DIVERSITY OF ECONOMIC SECTORS WITH HIGH POTENTIAL.

Andalusia leads in **solar, wind, and green hydrogen energy**.

Home to Airbus, with an aerospace innovation ecosystem.

The world's largest producer of olive oil, with a growing food sector.

Technology and Digitalization, being a tech hub with the presence of companies like Google and Vodafone.



A STRATEGIC AND ATTRACTIVE LOCATION.

QUALITY OF LIFE IN THE SERVICE OF INDUSTRY



Andalusia offers an ideal environment for the development of the industrial subcontracting network: a privileged climate, local talent, strong connections between production hubs, and a competitive cost of living. A place where quality of life drives productivity and attracts high value-added industrial services.

HIGH-LEVEL LOGISTICS PLATFORM.

Strategic spaces for storage, distribution, and production, with access to advanced technologies.

Commitment to innovation and sustainability in logistics processes and the development of eco-friendly transportation solutions.



DRIVING FORCE OF SOUTHERN EUROPE

Andalusia combines available land, competitive prices, advanced logistics, and incentives aligned with sustainability and innovation.

Strategic connectivity, cost competitiveness, abundant available land, and targeted incentives make Andalusia one of the most attractive regions in Europe for industrial investment. Compared to other Spanish regions such as Madrid, Catalonia, or the Basque Country, Andalusia offers a comprehensive value proposition that combines geopolitical location, skilled talent, and a strong commitment to sustainable development. A real opportunity for today's and tomorrow's industrial projects.

Region	Average Industrial Land Price (€ / m ²)	Logistics Access	Tax Incentives	Land Availability
Andalusia	< €100/m ²	● High	● High	● Very High
Madrid	> €200/m ²	● High	● Medium	● Low
Catalonia	> €250/m ²	● High	● Medium	● Low
Basque Country	> €180/m ²	● Medium	● Medium	● Very Low
Castilla-La Mancha	< €110/m ²	● Medium	● High	● High

INDUSTRIAL SITES

ANDALUSIA INDUSTRIAL LAND CATALOGUE

Over 245 million m² distributed across industrial estates and technology parks.

Detailed Information:

- Availability of land plots
- Links to cadastral data
- Communication infrastructure: roads, airports, railways, and seaports
- Energy networks: electricity grids, gas pipelines, oil pipelines, and solar power plants

NETWORK OF INDUSTRIAL CITIES OF ANDALUSIA

Municipalities committed to industry, employment, and investment. An initiative by the Government of Andalusia to attract companies, promote local industry, and facilitate economic development through incentives, infrastructure, and institutional collaboration.

- Access to financing and technical support
- Promotion on the Andalusian industrial map
- Best practices and specialized training

GREEN FLAGS FOR INDUSTRIALIZATION PROGRAM

To encourage industrial development in Andalusian municipalities by recognizing excellence.

Benefits:

- Promotion of industrial investment
- Guidance for investors, developers, and industrial consultants
- A tool for public administrations in planning and guiding business location decisions
-



Ingenieros Industriales
Andalucía Occ



RENEWABLE ENERGY



- Over 50% of electricity is already renewable
- 12,000+ MW installed (solar + wind)
- Projection: +30% growth in 5 years
- Key projects: Iberdrola, Endesa, Cepsa (green hydrogen)
- Incentives: Next Generation funds, PERTE programs, hydrogen infrastructure

AEROESPACIAL, AEROSPACE AND DEFENSE INDUSTRY



- 2nd largest aerospace production region in Spain.
- Airbus, Aciturri, and Aertec as industrial anchors.
- 60% of national aerospace production is concentrated here.
- Key cases: A400M, satellites (Airbus Space), nanosatellites, and launchers.
- Support: ESA, INTA, European funds.

CHEMICAL INDUSTRY




- 12% of Andalusia's industrial GDP.
- Key companies: Cepsa Quimica, Air Liquide, Atlantic Copper, General Dynamics, Navantia.
- Focus: Decarbonization, green chemistry, and military innovation.
- Advantages: Industrial clusters, R&D support, and favorable taxation.



AGRI-FOOD BIOECONOMY

- 24% of Spain's agri-food exports.
- Leaders: Fertinago, Globalfeed Agri-food companies.
- Growing at +15% annually in agrotech and digitalization.
- Boosted by: FEADER, digitalization, and circular economy initiatives.



BIOTECHNOLOGY HEALTH

- Over 150 companies in the Andalusian region.
- Health Technology Park (Granada) as an R&D hub.
- Success stories: Rovi, Vircell, University of Granada.
- Key funding: Horizon Europe, R&D&I, clinical trials.



CIRCULAR ECONOMY SUSTAINABLE MINING

- High potential in recycling, water treatment, and bioenergy.
- Mining: 50% of Spain's reserves; Las Cruces Copper and Aguas Teñidas as benchmarks.
- Institutional support: Mining Strategy 2030, environmental subsidies, easy export via ports.

PROGRAMS

RESEARCH AND INNOVATION

1. **Horizon Europe (2021–2027)**

- €95+ billion
- Excellent science, global challenges, disruptive innovation (EIC, EIT)

2. **European Institute of Innovation and Technology (EIT)**

- Networks between universities, technology centers, and companies (KICs)

3. **European Structural and Investment Funds (ESIF)**

- ERDF: Infrastructure and SMEs
- ESF+: Skills development
- Cohesion Fund: Less developed regions

4. **LIFE Programme**

- Environment and climate action

5. **EU4Health**

- Innovation in public health (€5.3 billion)

6. **Digital Europe**

- AI, cybersecurity, supercomputing

7. **European Defence Fund (EDF)**

- R&D in defense and security

8. **Interreg**

- Cross-border cooperation in regional R&D

9. **NextGenerationEU – Recovery and Resilience Facility**

- Funding for post-COVID reforms
- Recent highlighted initiatives:
- Scaleup Europe Fund (€10 billion)
- Researcher Talent Attraction Package (€500 million)

BUSINESS INVESTMENT

1. **InvestEU**

- Fund + Advisory Hub + Portal
- Public guarantee to mobilize over **€372 billion**

2. **Horizon Europe**

- Also includes funds for business innovation and spin-offs

3. **COSME**

- Competitiveness of SMEs, access to finance and markets

4. **ERDF**

- Supports infrastructure, innovation, and regional digitalization

5. **NextGenerationEU**

- Economic recovery, structural reforms, and green transition

6. **Digital Europe**

- Digitalization of companies, artificial intelligence, cybersecurity

7. **LIFE Programme**

- Support for sustainable business models and circular economy

8. **Erasmus for Young Entrepreneurs**

- International mobility and mentoring for entrepreneurs

SECTORS



- RENEWABLE ENERGY
- AEROSPACE AND DEFENSE
- BIOTECH AND HEALTH
- INDUSTRY AND MANUFACTURING
- AGRICULTURE AND AGROTECH
- AUTOMOTIVE
- CHEMICAL INDUSTRY
- SPACE INDUSTRY
- LOGISTICS AND INFRASTRUCTURE

- AEROSPACE
- CHEMICALS
- ENERGY
- AGRI-FOOD
- MINING
- PLASTIC
- PAPER AND CARDBOARD
- RECYCLING
- TECHNOLOGY AND DIGITAL TRANSFORMATION

- CIRCULAR ECONOMY
- METAL TRANSFORMATION
- PRODUCTION OF INTERMEDIATE OR FINISHED PRODUCTS
- COMPOSITE MATERIALS
- CONSTRUCTION MATERIALS INDUSTRY

STRATEGIC SECTORS FOR THE GOVERNMENT OF ANDALUSIA

A HISTORIC BOOST TO THE INDUSTRIAL TRANSFORMATION OF ANDALUSIA

With the aim of consolidating a more competitive, innovative, and sustainable economic model, the Government of Andalusia has launched an ambitious roadmap: the CRECE Industry Plan 2027. This strategic program will have a public budget of €1.8 billion, with the potential to mobilize up to €25 billion in investment across the entire Andalusian productive sector.

- CRECE Value Chain Plan for the Water Industry in Andalusia
- CRECE Value Chain Plan for the Pharmaceutical Industry in Andalusia
- CRECE Value Chain Plan for the Digitalization Industry in Andalusia
- CRECE Value Chain Plan for the Health Industry in Andalusia 2024–2027
- CRECE Value Chain Plan for the Jewelry Industry in Andalusia 2024–2027
- CRECE Value Chain Plan for the Metalworking Industry in Andalusia 2024–2027
- CRECE Value Chain Plan for the Energy, Cooling, and Air Conditioning Industry in Andalusia
- CRECE Value Chain Plan for the Sustainable Plastics Industry in Andalusia
- CRECE Value Chain Plan for the Automotive Industry in Andalusia
- CRECE Value Chain Plan for the Paper, Cardboard, and Graphic Arts Industry in Andalusia 2024–2027
- CRECE Value Chain Plan for the Glass Industry in Andalusia 2024–2027
- CRECE Value Chain Plan for the Stone and Marble Industry in Andalusia

SERVICES PANEL

INDUSTRIAL IMPLEMENTATION

- Selection and optimization of industrial sites based on land costs, electrical, land, maritime, gas infrastructures, water supply and sanitation
- Management of procedures for the establishment of industries on non-urbanizable land
- Technical presentation of the project to local, regional, and national authorities
- Permitting of industrial facilities (procedures related to urban planning, environment, cultural and archaeological heritage, activities, construction, etc.)
- Coordination with utility companies (drinking water, wastewater, process water, municipal waste, hazardous waste, gas, high voltage electricity, industrial gases)
- Preparation of basic project documentation for applying for prior administrative authorizations and non-repayable grants

RESEARCH AND DEVELOPMENT

- Innovation management and liaison with technology centers and universities for subcontracting and consortium formation for research
- Participation in research, development, and innovation projects in the industrial sectors of Andalusia's S4 strategy
- Coordination with Andersen for identifying funding lines for innovative projects

ENGINEERING

- Process and Basic Engineering
- Detailed Engineering of Industrial Plants
 - 1.Process Area
 - 2.Civil Area
 - 3.Mechanical Area
 - 4.Electrical, Instrumentation, and Control Area
 - 5.Design and Drafting Area
- Auxiliary Installations Engineering
- Coordination with Technologists and Specialists
- Integrated Engineering
- Packaging of Construction Works
- Procurement and Subcontracting Management
- Construction Supervision
- Assistance during Industrial Facilities Commissioning
- Preparation of As-Built Documentation
- Management of Required ISO Certifications
-

SERVICES PANEL

SERVICES PROVIDED BY **ANDERSEN**

Company Formation and Corporate Advisory:

- We guide the formation of companies (SL, SA, etc.), selecting the most suitable legal structure.
- We offer comprehensive legal advice for business startup, drafting of bylaws or shareholder agreements, among other services.
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Financing and Grants:

- Search and management of financing (public or private): we coordinate obtaining resources through funds, private investors, financial institutions, or venture capital.
- Search for non-repayable financing: we identify and manage grants and aids for specific projects.
- Advice on financing contracts: we assist in negotiating and drafting contractual terms.
-

Taxation and Accounting:

- Corporate, International, and Expatriate Taxation: strategic tax planning, optimization of structures, and regulatory compliance (VAT, personal income tax, corporate tax, taxation of international operations, etc.).
- Accounting, Social Security, and Taxes: accounting management, preparation of official books and annual accounts, social security settlements, and preparation of tax returns.

Labor Law:

- Comprehensive labor management: registrations, deregistrations, contract modifications, payroll preparation, etc.
- Advice on labor relations: guidance on hiring, dismissals, collective redundancy procedures, collective bargaining, and defense in inspections and litigation.
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Commercial Contracting:

- Drafting and negotiation of all types of commercial contracts (sales, distribution, agency, service provision, franchising, etc.) and national and international strategic agreements.

Administrative and Regulatory Management:

- Company registration with public administrations: we simplify all initial procedures before authorities.
- Urban planning and construction procedures: advice and full management of urban licenses, activity permits, and construction permits.

Intellectual and Industrial Property:

- Protection and management of intangible assets: registration, defense, and exploitation of trademarks, patents, industrial designs, copyrights, and domain names.
- Management of patents or trade secrets.

SUPPORT LINES FOR INDUSTRIAL PROJECTS

INVESTMENT

- Regional Economic Incentives Law from the Ministry
- Complementary incentives to regional economic incentives provided by the Autonomous Community of Andalusia
- Integrated competitiveness and energy incentives for industrial value chains, sustainable mining, and productive areas in Andalusia
- Loans from the EUROPEAN INVESTMENT BANK
- Aid and loans for foreign investment from the MINISTRY OF ECONOMY, TRADE AND BUSINESS
- NEXT GENERATION Funds
- Other COHESION FUNDS from the EUROPEAN UNION

RESEARCH, DEVELOPMENT AND INNOVATION

- Programs of CDTI (Center for the Development of Industrial Technology)
 1. Proyectos PID
 2. Proyectos LICA
 3. Proyectos MISIONES
 4. Proyectos TRANSMISIONES
 5. Proyectos INTERCONNECTA
 6. Proyectos EUREKA, IBEROEKA
 7. Proyectos NEOTEC
- HORIZON EUROPE Projects
- **Other European projects**
 1. EIT ACCELERATOR
 2. EIT RAW MATERIALS
 3. EIT FOOD
 4. LIFE
- Aid Programs (financing through repayable loans and non-repayable grants) from CTA (Andalusian Technology Corporation)
- Grants under a non-competitive scheme for industrial research and experimental development projects from the Business Agency for Transformation and Economic Development (TRADE agency)
- INNOVANDALUCÍA program to promote innovation and technological development activities
- Other FEDER funds from the European Union
- Tax deductions and tax reliefs for investments in Research, Development and Innovation
- Tax Lease
- Patent Box



SUPPORT LINES FOR INDUSTRIAL PROJECTS

OTHER FINANCIAL INSTRUMENTS TO SUPPORT INVESTMENT

COFIDES

- Ordinary loans for medium and long term, with flexible conditions adapted to the project's maturity.
- Participatory loans, linked to investment returns, without real guarantees.
- Temporary equity participations, without intent of permanence or corporate control.
- Combined financing with European funds (MRR, FOCO, FIEX, FONPYME) for strategic projects.

SEPIDES

- Participatory loans, with variable tranches based on project results, without collateral.
- Direct equity participation, oriented towards high-impact industrial projects, with agreed exit.
- Syndicated financing with other public or private entities, for large-volume operations.

FAAIP – INDUSTRIAL PRODUCTIVE INVESTMENT SUPPORT FUND

- ORDINARY REIMBURSABLE LONG-TERM LOANS, UP TO 75% OF THE FINANCEABLE BUDGET.
- Participatory loans, with variable tranches based on results.
- Terms of up to 10 years, with a grace period for capital amortization of up to 3 years.
- Bonified and adaptable interest rates based on the project's location or impact.

ACTIVA FINANCING – CONNECTED INDUSTRY 4.0

- Combination of reimbursable loans and non-repayable grants.
- Aimed at digitalization, automation, Industry 4.0, and environmental sustainability projects.

CALL FOR SUPPORT FOR THE MANUFACTURING INDUSTRY 2025

- Lines of R&D&I and Activa Financing.
- Subsidies, loans, or mixed solutions for industrial innovation and energy efficiency.



OUR VALUE PROPOSITION

Our experience and commitment enable us to offer a comprehensive, agile, and efficient industrial implementation model, tailored to the needs of today's industrial and energy sectors.

Here are the 10 reasons why we are the ideal strategic partner for industrialization and renewable energy projects in Andalusia.

- 1. A SINGLE POINT OF CONTACT FOR ALL SERVICES**
- 2. OVER 25 YEARS OF EXPERIENCE IN INDUSTRIAL IMPLEMENTATIONS SPECIALIZED IN RENEWABLE ENERGIES.**
- 3. DIRECT CONNECTION WITH ALL RELEVANT ECONOMIC, SOCIAL, AND ADMINISTRATIVE STAKEHOLDERS.**
- 4. EXTENSIVE NETWORK OF COMPANIES IN CONSTRUCTION, INSTALLATION, AND INDUSTRIAL ASSEMBLY SECTORS.**
- 5. INDEPENDENCE FROM CONTRACTORS, SUPPLIERS OF GOODS, AND OTHER SERVICES.**
- 6. EFFICIENT COORDINATION WITH SPECIALIZED EXTERNAL COMPANIES NOT INCLUDED IN AZCATEC AND/OR ANDERSEN'S SERVICES.**
- 7. COMPREHENSIVE SERVICE DELIVERY EXTENDED TO OTHER REGIONS IN SPAIN AND PORTUGAL.**
- 8. FIXED-PRICE PROPOSALS TAILORED TO THE SPECIFIC SCOPE OF REQUESTED SERVICES.**
- 9. GUARANTEE OF STRICT ADHERENCE TO DEADLINES ESTABLISHED IN THE OFFERED SCHEDULE.**
- 10. STRONG COMMITMENT TO SUSTAINABILITY AND THE ENERGY TRANSITION.**

INSTITUTIONAL SUPPORT

"ANDALUSIA IS A SAFE BET FOR INVESTMENTS."

"ANDALUSIA IS MAKING STEADY PROGRESS TO TAKE ON A LEADING ECONOMIC ROLE IN SPAIN AND EUROPE."

"WE OFFER A BUSINESS-FRIENDLY ENVIRONMENT WITH A SUPPORTIVE AND TRUSTWORTHY RELATIONSHIP BETWEEN THE ADMINISTRATION AND COMPANIES."

JUAN MANUEL MORENO, PRESIDENT OF THE REGIONAL GOVERNMENT OF ANDALUSIA



"COLLABORATION BETWEEN ADMINISTRATIONS IS CRUCIAL TO ESTABLISH AN INSTITUTIONAL AND SOCIAL FRAMEWORK COMMITTED TO INDUSTRIAL DEVELOPMENT."

"WITH THE CRECE INDUSTRY 2027 PLAN, ANDALUSIA NOT ONLY AIMS TO ATTRACT INVESTMENT BUT ALSO ASPIRES TO LEAD A NEW INDUSTRIAL ERA IN SOUTHERN EUROPE."

"ANDALUSIA HAS ATTRACTED INDUSTRIAL INVESTMENT THROUGH 6,500 PROJECTS THAT ARE ALSO ESTABLISHED IN 340 ANDALUSIAN MUNICIPALITIES."

JORGE PARADELA, MINISTER OF INDUSTRY, ENERGY AND MINES



"ANDALUSIA IS NOT CONTENT WITH JUST KEEPING UP WITH THE EUROPEAN INDUSTRIAL PACE: IT AIMS TO SET IT."

"WE ARE FACING AN UNPRECEDENTED INDUSTRIAL TRANSFORMATION IN ANDALUSIA, WHERE INNOVATION AND SUSTAINABILITY ARE NOT JUST GOALS, BUT THE DRIVING FORCE THAT WILL PROPEL OUR ECONOMIC AND SOCIAL GROWTH IN THE COMING DECADE."

CRISTÓBAL SÁNCHEZ, DEPUTY MINISTER OF INDUSTRY, ENERGY AND MINES



"IN THE LAST THREE YEARS, ESPECIALLY IN 2022 AND 2024, RECORD FIGURES HAVE BEEN REGISTERED, REACHING 837 MILLION EUROS SO FAR IN 2024, WHICH REPRESENTS A 41% INCREASE COMPARED TO 2023 AND DOUBLE THE NATIONAL AVERAGE."

ANTONIO CASTRO, GENERAL DIRECTOR OF ANDALUCÍA TRADE



CLIENTES



AZCATEC

TECNOLOGIA E INGENIERIA

ASSOCIATE FIRM FOR LEGAL & TAX SERVICES



ANDERSEN®



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